

CASE STUDY

MoveMan Pro



Company Name

Business Moves Ltd

MoveMan Pro Modules

MoveMan Pro
Crate Hire
Commercial system
Trade Storage

Accounts Software

Sage Line 100

Installation Date

October 2002

Roy Darvall () –

"Since the introduction of MoveMan Pro, it has made our communication with our clients, more professional and Standardised our procedures and operations, between branches."

Background

BMG was formed as a business subsidiary in 1984. Originally BMG was an integral part of the Robert Darvall Group until its formation in 1984. BMG has offices nationwide in Reading, Birmingham, Leeds, Manchester and Glasgow.

BMG employs over 180 members of staff with forty office based staff members using MoveMan Pro on a daily basis.

MoveMan Pro outline

In October 2002, BMG looked into implementing MoveMan Pro as a solution for the problem of removal office management spread across multiple locations. What came out of this evaluation process was the suitability of MoveMan Pro to this task and the fact that it was the best fully multi-branch, multi-location removals software on the market. Investing in the latest Microsoft technology, BMG was able to provide a hosted service from their Reading headquarters.

Each site uses MoveMan Pro at their office but is able to share real-time data with any other branch allowing effective and efficient use of all resources and staff time.

Aside from the benefits of having multi-branch software, BMG found that MoveMan Pro solved the business requirement for managing the process of initial client enquiry through to invoicing in an easy to use, simplistic way.

In addition to the basic MoveMan Pro version, BMG also implemented both the Commercial and Crate hire modules. These have been an integral part of the software as they fulfilled the requirement that Business Moves had of being a major commercial mover, with major commercial contract to manage and facilitate.

The commercial module proved extremely useful because it allowed BMG to setup individual rate schedules for vehicles, crew and crates for each client they dealt with to be automatically used when creating quotes and invoices.

Business Moves have found that MoveMan Pro can be used by users of all levels of IT literacy, which was extremely important to them due to the large number of staff they had using it and the issue of their geographical locations.

Installation period

The initial installation process for Business Moves was carried out over a few weeks. MoveMan Pro was able to liaise with our existing IT support company and install the hosted service quickly at our head office. Once MoveMan Pro had been installed Business Moves took time to configure and test the software at Reading before rolling out an installation and training program for each branch. After the initial period Business Moves continue to require bespoke development of MoveMan Pro to further their own benefits that they get from the system.



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