

CASE STUDY

MoveMan Pro



Company Name

Camp Hopson Removals Ltd

MoveMan Pro Modules

MoveMan Pro
Crate Hire

Account Software

Sage Line 50 version 10

Installation Date

July 2001

Brian Allen (Director) –

"We have found both EOS and MoveMan Pro extremely efficient and reliable, catering for our removal needs."

Background

When Joseph Hopson founded his furniture store in 1861, he provided a delivery service for the customer's goods. Out of this service was born Camp Hopson Removals Ltd that trades today.

Camp Hopson Removals Ltd employs twenty members of staff with, four staff members of varying IT literacy skills, allocated to the office.

MoveMan Pro outline

In July 2001 Camp Hopson Removals Ltd embarked on implementing MoveMan Pro at their main Newbury office. The decision to implement the software was based on the obvious benefits to them of reducing their staffing costs by using the effective administration functionality that is a core part of MoveMan Pro. This then allowed them more time to concentrate on providing their first class removals service.

Once MoveMan Pro was installed, Camp Hopson Removals Ltd was able to benefit hugely from the ability to access the full client details at the click of the button whilst the client is either on the phone or waiting in the office. This negates the need to compile a paper based file and removes the requirement for office storage space, as all details for each client are stored under one unique identifier which is shown on all correspondence.

Camp Hopson Removals Ltd have found MoveMan Pro extremely easy to use and very user friendly. The software requires very limited IT knowledge and is easy to pick up. Where staff turnover has occurred the product was very easy to teach to new members of staff, internally without the need for training days.

A major concern relieved by the implementation of MoveMan Pro was its ability to link directly to Camp Hopson Removals Ltd accounts software. The benefit of EOS holding Sage developer status resulted in a link between the software to allow all invoices and credit notes to be created in MoveMan Pro and exported directly into Sage, very quickly and accurately, without the need for additional accounts staff to manually enter and manage client invoices and balances.

Installation period

Once the decision was taken by Camp Hopson Removals Ltd to implement MoveMan Pro, the installation period was staggered over a few months. The software was installed and configured within two days and a basic level of training was provided. Once the users had become familiar with the basic operation of MoveMan Pro then EOS were able to make return visits at our request to provide further training on the additional features that would benefit us greatly.



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